

HONORS AND DISTINCTIONS

- 1. Mass Housing 2014 Top Producer, First Mortgages in Barnstable County
- 2. Lower Cape Outreach Council Champion's Award
- 3. Family Pantry of Cape Cod Founders' Award



4. Habitat for Humanity of Cape Cod Golden Hammer Avvard

5. #28 on the Boston Globe's 100 Top Women-1ed Businesses in Massachusetts

6. Dorothy A. Savarese named #10 on

"25 Most Powerful Women in Banking"

list by American Banker Magazine



PRESIDENT'S LETTER

As we close the books on 2014 and prepare to mark our 160th anniversary of serving the customers and communities in our region, we flip through the pages of the year one last time. We are proud to see the accomplishments we achieved in pursuing our community bank mission, which has adapted to meet the changing needs of our customers. We undertake this through the provision of accessible, tailored and responsible banking services delivered in a highly personal way, including:

- Residential and Consumer Lending
- · Commercial Lending
- Business Banking services, including Cash Management
- Personal Banking
- Wealth Management Services, including Trust, Investment Services and Financial Planning
- Government Banking

We work to make these products and services available when, where and how our customers want them, through branches, offices, loan production offices, ATMs, telephone, internet and mobile. We feel that we are well positioned to serve our customers by having the size and financial strength to reinvest in our products and services, yet still providing quick decision-making and responsiveness to local needs because we are locally based.

As a mutual institution with no stockholders, we are able to use all of our profits to support our mission to serve our customers and the communities in which they live and work. So in addition to investing in the latest technology, we can use these funds to support the other legs of our community commitment:

- Conducting ourselves as a responsible business, including our green initiative
- · Corporate Leadership and Volunteerism
- Financial Education
- Philanthropy, through both the Bank and our namesake Charitable Foundation

The scope and breadth of this mission creates wonderful organic interconnectedness between our Bank, our employees, our customers and communities. And it is this intertwining that furthers our mission, gives it meaning and rich reward. For it is when we look beneath the record of our accomplishments and see the stories of financial goals achieved, dreams realized, a community need met and the joy of volunteering side by side with neighbors that we better understand the unique role of the Bank. We feel so privileged to have played this role, imbedded in the lives of our customers and our communities since 1855. We were very pleased last year to welcome new customers and communities to this tradition. We wanted to share some of these stories with you on the next few pages as we highlight some of our accomplishments and results.

As always, we are humbled by the trust our customers place in us and are committed to earning that each day. We are grateful for the work of our dedicated employees and our engaged Corporators and Board.

Dorothy A. Savarese,

Dorothy N. Soverese

President & CEO

The Cape Cod Five Cents Savings Bank

Had strong not income of \$ 12.2 million.



Made significant investments in technology to support a technology roadmap that will evolve to meet customers' changing needs and expectations.

The Bank remains well-capitalized under all regulatory definitions.

Opened a Loan Production Office in Provincetown.

Purchased the site for a new branch on Martha's Vineyard and the site for additional operations space on Route 132 in Hyannis.

Combined Donations from Bank and Charitable Foundation exceeded \$1 million for the first time.

INVOLVED



The involvement of Cape Cod Five and its employees, along with many of the organizations that work to make our communities better, is deeply rooted and long-standing. The relationship between Habitat for Humanity of Cape Cod, Cape Cod Five and our customers goes back many years and includes banking services, philanthropic

support, and volunteer engagement. Cape
Cod Five's East Harwich Branch Manager
Wil Rhymer is a long-time volunteer with
Habitat and now serves as their President
of the Board of Directors. This past year.
Habitat was able to secure four grants totaling
\$543,740 from the Federal Home Loan Bank
of Boston as a result of Cape Cod Five

Total Bank Assets

\$2.761

Total Asset Growth

8%

Commercial Loans Outstanding

(Highest level in history of Bank) \$591.3 mil

CRA Rating

"Outstanding"



Commercial Lender Shari Hayes' efforts to have the Bank sponsor the Habitat application and combine it with a tailored construction financing arrangement. These new energyefficient homes provide much needed affordable housing for working families. Cape Cod Five Commercial Lenders Ellen Covell and Donna Zayatz both volunteer their time and

expertise on the Credit Review Committee for Habitat homebuyer applicants and Cash Management Officer Dave Hammett has lent his talents to several Habitat building projects. Cape Cod Five provides many of the Habitat families with banking services, supporting their efforts to leverage the wonderful leg-up received from their neighbors through Habitat.

IMBEDDED



From the time that Cape Cod Five bankers went into elementary schools with savings passbooks to teach the value of thrift 60 years ago, Financial Education has been an initiative to which Cape Cod Five devotes considerable resources. This commitment has increased markedly in the last decade, as the need for financial education seems greater than ever.

Dennis-Yarmouth Regional High School
Principal Ken Jenks works closely with Cape
Cod Five and the Bank's Financial Education
Officer Kathy Moorey on a variety of financial
education initiatives, including the Banksponsored Credit For Life Fairs. With the
participation of numerous Bank volunteers,
and geared to providing students with the

Individuals reached through Bank's Financial Exducation programs 4,228 Deposit Market Share in Barnstable County #1 Exducational Mini-grants arranded to teachers \$40,000 Number of schools 43 Number of grants



basic knowledge to make responsible financial decisions, Cape Cod Five now offers these fairs in public high schools in many of the communities it serves. Principal Jenks encourages his teachers to apply for Cape Cod Five Charitable Foundation Educational Mini-grants. Lisa Fedy, a teacher from Dennis-Yarmouth High School, was a 2015 recipient

of a Mini-grant for a School-to-Careers program with the Dennis and Yarmouth Police Departments. At home, Principal Jenks chooses to do his banking with Cape Cod Five and frequents the Yarmouth branch on Station Avenue. He partnered with Mortgage Loan Officer Dawn Johnson to find the best solution to meet his mortgage lending needs.

INTERTWINED



Architect Thomas O'Neill volunteers to support Veterans in his community.

He appreciates that on Fridays many Cape Cod Five employees, including those at the Mashpee office where he chooses to do his banking, can be seen wearing their red shirts

in honor of Red Shirt Friday, a movement to encourage support of servicemen and servicewomen. In this spirit, many Cape Cod Five employees could also be seen wearing their red shirts and pouring coffee at the second annual Veterans Day breakfast at

Residential Mortgage Loans originated

Numbers

Total dollars

1,703 \$ 612 mil

Money Smart for Business Seminar

Number of teller transactions Certified Green branches First Bank in Massachusetts

2.174 mil

4



the Coonamessett Inn in Falmouth. Mr. O'Neill has also been a supporter of the efforts to find a cure for ALS. This past year every part of the Bank participated in the ALS Ice Bucket Challenge, with contributions going to the ALS Family Charitable Foundation in Buzzards Bay.

When not working together to support their communities, Mr. O'Neill teams with Cape Cod Five for many of his banking needs, including refinancing his home mortgage with Mortgage Loan Officer Darin Weeks.

INTERCONNECTED



Peter and Marita Kennedy appreciate the high quality, personalized Wealth Management Services that they receive from the Cape Cod Five Trust and Asset Management team. The Bank shares the same philanthropic interests of many of our customers, including the Cape Cod Hospital Auxiliary and the Orleans Historical Society, where the Kennedys choose to be involved. Mr. Kennedy led the efforts at the Orleans Historical Society to fully restore CG36500, the Coast Guard Rescue Boat that rescued 32 men from the sinking Pendleton tanker during the Northeaster of 1952.

Increase in Assets under Management in	
Increase in Assets under Management in Trust Department	16.9%
Increase in Financial Planning Consultations	131%
Number of Non-profit Organizations to which grants were awarded	
grants were awarded	489
Bank-wide Deposit Accounts opened	13,445



Both organizations have received past support in the form of philanthropy and volunteer efforts from the Bank and The Cape Cod Five Cents Savings Bank Charitable Foundation Trust. When not providing retirement counseling and investment advice for both prospective and existing customers in individual meetings or group seminars at senior centers, local museums or other convenient locations, many members of the Wealth Management team serve on local non-profit boards.

INTEGRATED



Cape Cod Five's new Nantucket banking center on Pleasant Street was built in keeping with both the local aesthetics and using "green" building materials whenever possible. It now provides a comfortable new place of business for our customers and our employees.

Mortgage Loan Officer Beth Ann Meehan participates in first-time homebuyer education to help local residents achieve the joy of home ownership. She is also on the Board of the Nantucket Boys & Girls Club, which recently received a 3-year, \$60,000 grant from

Residential Mortgage Market Share Nantucket County	#1
Credit for Life Programs, (including Nantucket High School)	10
Opened a new full-service banking center on Nantucket, complementing our downtown branch	,
Bank-wide Consumer and	1.8 mil



Cape Cod Five to assist in making the new Club a reality. Beth Ann works closely with fellow board member and Bank customer, local builder Steven Cheney. Mr. Cheney appreciates the Commercial Lending expertise of Cape Cod Five's Kate Howard, a Commercial Loan Officer who is assisting in finding the right solutions to meet the needs of his growing business.

INTERWOVEN



Working closely with Cape Cod Five's Regional Manager for Southeastern Massachusetts, Christopher Richards, Craig Canning was able to expand his businesses by obtaining a loan through the Bank and the U.S. Small Business Administration (SBA). In addition to a new agricultural supply store and location for his fertilizer business, Craig now produces 100%

cranberry juice that he sells to local vendors.
Craig opened his accounts at Cape Cod Five's new Wareham banking center, which opened in June 2014. After opening this new branch, Cape Cod Five worked with Neighborworks to host first-time homebuyer seminars with participation from local Cape Cod Five Mortgage Loan Officer James Austin.

Opened a full-service banking center in Wareham	
Credit for Life Attendance	4,229
Bank-wide Commercial Deposit Growth	9%
Green Power investment in Marion Community Solar Garden	1
Mobile Banking User Increase	43.7%



Jim also helped Mr. Canning refinance
his residential mortgage and volunteered
at the Wareham High School Credit For Life
Fair. Jim is a graduate of Wareham High
School, and joined Chris and CEO Dorothy
Savarese in presenting Dr. Kimberly ShaverWood, Superintendent of the Wareham Public
Schools, with a check for \$5,000 for their

Technology Program. Like so many of the Bank's employees, Jim and Chris are very engaged in community activities, including participating in the Gleason Family YMCA 5K Road Race that was sponsored by Cape Cod Five.

CAPE COD FIVE CONSOLIDATED* BALANCE SHEETS

	At December 31,	
	2014	2013
	(In thousands)	
Assets		
Cash and cash equivalents Investment securities Loans:	\$ 31,038 359,579	\$ 131,529 319,385
Residential real estate Commercial real estate Commercial and industrial Consumer	1,669,716 444,359 146,972 7,956	1,449,587 410,545 145,160 5,601
Gross loans Allowance for loan losses	2,269,003 (17,986)	2,010,893 (17,761)
Net loans Other assets	2,251,017 72,811	1,993,132 61,556
Total assets	\$2,714,445	\$2,505,602
Liabilities and Retained Earnings Deposits Borrowed funds Other liabilities	\$ 2,186,840 264,421 16,708	\$ 2,094,664 162,665 14,896
Total liabilities	2,467,969	2,272,225
Retained earnings	246,476	233,377
Total liabilities and retained earnings	\$2,714,445	\$2,505,602



CAPE COD FIVE CONSOLIDATED* INCOME STATEMENTS AND RATIOS

2014

	Years Ended December 31,	
	2014	2013
	(In thousands)	
Interest income Interest expense	\$ 82,623 (10,396)	
Net interest income Provision for loan losses	72,227 (1,075)	65,002 (300)
Net interest income after provision for loan losses Non-interest income Operating expenses	71,152 21,629 (72,434)	
Income before provision for income taxes Provision for income taxes	20,347 (8,140)	21,282 (8,271)
Net income	\$ 12,207	\$ 13,011
	At and for the Years Ended December 31, 2014 2013 (\$ In thousands)	
Return on average assets Net interest margin Non-performing loans to net loans Tier 1 leverage ratio	0.47% 2.88% 0.73% 9.15%	2.88% 1.13% 9.57%
Loans serviced for others Trust assets under management	\$ 1,362,207 \$ 1,032,025	\$ 1,313,000 \$ 882,844

The Cape Cod Five's first solely owned bank building in Harwich, 1875

Nantucket banking center on Pleasant Street

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As a mutual organization, our Boards and Corporators oversee management's activities for the benefit of all our customers and communities. We thank our Boards and Corporators for their service.

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Foundation Trustees are the Trustees, Corporators and Officers of the Cape Cod Five. The thoughtful stewardship of the Foundation's resources is a result of the significant contributions of the time and talent of its Trustees. We thank them all for their contributions to the betterment of our communities.

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